

CITY OF JOHNS CREEK

REVENUE SOURCES
General Fund

	2010 Actual	2011 Original Budget	2011 Revised Budget	Actual YTD (As of July 31)	FY2012 Approved Budget
Real & Personal Property Tax	\$ 30,243,414	\$ 15,500,000	\$ 15,500,087	\$ 1,197,339	\$ 14,750,000
Motor Vehicle Tax	\$ 1,071,641	\$ 1,020,000	\$ 1,040,464	\$ 711,591	\$ 1,040,000
Recording Intangible Tax	\$ 344,955	\$ 305,000	\$ 345,364	\$ 200,037	\$ 300,000
Real Estate Transfer Tax	\$ 59,423	\$ 55,000	\$ 42,256	\$ 33,318	\$ 47,000
Franchise Fees					
AGL	\$ 656,138	\$ 669,000	\$ 673,512	\$ 505,133	\$ 690,350
AT&T	\$ 201,447	\$ 190,000	\$ 170,758	\$ 128,595	\$ 152,000
Comcast	\$ 656,138	\$ 750,700	\$ 754,537	\$ 602,797	\$ 803,350
Georgia Power	\$ 956,087	\$ 1,025,000	\$ 1,067,525	\$ 1,067,525	\$ 1,040,000
Sawnee EMC	\$ 1,678,884	\$ 1,365,000	\$ 1,371,973	\$ 933,597	\$ 1,475,000
Total Franchise Fees	\$ 4,148,694	\$ 3,999,700	\$ 4,038,305	\$ 3,237,647	\$ 4,160,700
Local Option Sales Tax	\$ 15,323,339	\$ 15,781,902	\$ 15,858,823	\$ 11,234,240	\$ 15,920,000
Alcoholic Beverage Tax	\$ 722,712	\$ 710,000	\$ 708,161	\$ 603,747	\$ 700,000
Business & Occupation Tax	\$ 1,714,593	\$ 1,696,700	\$ 1,648,509	\$ 1,705,679	\$ 1,667,347
Insurance Premium Tax	\$ 3,296,821	\$ 3,275,000	\$ 3,275,000	\$ -	\$ 3,210,000

CITY OF JOHNS CREEK

REVENUE SOURCES
General Fund

	2010 Actual	2011 Original Budget	2011 Revised Budget	Actual YTD (As of July 31)	FY2012 Approved Budget
Financial Institutions	\$ 206,101	\$ 195,000	\$ 105,151	\$ 105,151	\$ 100,000
Alcoholic Beverage Licenses	\$ 400,800	\$ 397,000	\$ 363,215	\$ 363,775	\$ 361,000
Planning, Zoning & Dev Fees	\$ 76,964	\$ 74,650	\$ 72,307	\$ 60,909	\$ 67,450
Building & Trades Permits & Inspection Fees	\$ 829,692	\$ 761,100	\$ 869,088	\$ 795,584	\$ 769,400
Intergovernmental Revenue	\$ 59,216	\$ 27,550	\$ 159,707	\$ 113,076	\$ -
Recreation Rental Fees	\$ 17,305	\$ 19,450	\$ 16,742	\$ 19,998	\$ 21,000
Recreation Program Fees	\$ 23,786	\$ 49,075	\$ 24,090	\$ 18,013	\$ 187,565
Other Charges for Services	\$ 35,809	\$ 33,200	\$ 122,083	\$ 176,569	\$ 246,990
Municipal Court Fees	\$ 1,157,967	\$ 1,150,000	\$ 1,150,000	\$ 806,689	\$ 1,150,000
Interest Earnings	\$ 67,732	\$ 100,000	\$ 42,268	\$ 35,300	\$ 50,000
Other Revenues	\$ 447,009	\$ 1,000	\$ 153,193	\$ 120,217	\$ 1,000
Donations	\$ 22,075	\$ -	\$ 3,750	\$ 5,250	\$ -
Reimbursement for damages property	\$ 64,095	\$ -	\$ 36,056	\$ 46,236	\$ -
Transfer from other funds	\$ 29,666	\$ -	\$ -	\$ -	\$ -
Hotel/Motel Tax	\$ 95,283	\$ 88,200	\$ 109,910	\$ 78,050	\$ 105,000
Sale of Property	\$ -	\$ -	\$ 4,243	\$ 6,042	\$ -
	\$ 60,459,092	\$ 45,239,527	\$ 45,688,772	\$ 21,674,457	\$ 44,854,452

Notes:

1. Real & Personal Property Tax revenues are based on the 2011 adopted millage rate of 4.614.

PROPOSED FY 2011 BUDGET - GENERAL FUND REVENUES

CITY OF JOHNS CREEK
FOR OCTOBER 1, 2011 THROUGH SEPTEMBER 30, 2012

**FY 2012
Council
Approval**

ANTICIPATED REVENUES

Real and Personal Property Tax	\$ 14,750,000
Motor Vehicle Tax	1,040,000
Recording Intangible Tax	300,000
Real Estate Transfer Tax	47,000
Franchise Fees	4,160,700
Local Option Sales Tax	15,920,000
Alcoholic Beverage Tax	700,000
Business & Occupation Tax	1,667,347
Insurance Premium Tax	3,210,000
Financial Institutions	100,000
Alcoholic Beverage Licenses	361,000
Planning, Zoning & Development Fees	67,450
Building & Trades Permits and Inspection Fees	769,400
Intergovernmental Revenue	0
Recreation Rental Fees	21,000
Recreation Program Fees	187,565
Other Charges for Services	246,990
Municipal Court	1,150,000
Interest Earnings	50,000
Other Revenues	1,000
Donations	0
Hotel/Motel Tax	105,000

GENERAL FUND ANTICIPATED REVENUES	\$ 44,854,452
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CITY OF JOHNS CREEK

MILLAGE & REVENUES

	FY 2011 ORIGINAL BUDGET	FY 2011 BUDGET (BASED ON PRELIM 2010 DIGEST)	FY 2012 PROPOSED BUDGET	Comments
Net Prior Year Digest R&P Property	\$ 4,036,193,971	\$ 3,870,442,771	\$ 3,580,159,563	Per final Consolidated Digest for 2010. Assume 7.5% annual decrease in future valuations due to appeals
Adj - Potential Value Loss from Appeals	96.0%	97.0%	97.0%	Settlement of appeals of 2010 Values will likely lower 2010/2011 Digest figure. Tax Assessors Office indicates that \$796,667,320, or 2.39%, of the real property value is in dispute. Assume that 15% of the disputed value will be lost through appeals. (242 properties are under appeal as of 06/22/10.)
Adjustment for Growth	100.0%	100.0%	100.0%	Reflects potential impact of sluggish housing market.
Net M&O Digest (Adj)	\$ 3,874,746,212	\$ 3,754,329,488	\$ 3,472,754,776	Includes no increase for assessment changes; unless Council decides to advertise tax increase rollback of millage rate will offset overall effect of increased Digest value from reassessment.
Value per Mill of Tax	\$ 3,874,746	\$ 3,754,329	\$ 3,472,755	
Millage rate	4.614	4.614	4.614	
Revenues Generated	\$ 17,878,079	\$ 17,322,476	\$ 16,023,291	
Adjustments	\$ -	\$ -	\$ -	Eliminated by state for years after 2009
Commissions	\$ 204,535	\$ 199,225	\$ 186,733	
Net Revenues	\$ 17,673,544	\$ 17,123,251	\$ 15,836,558	
Loss of Appeals	97.00%	97.00%	97.00%	Potential impact of appeals in assessment increases.
Adjusted Anticipated Revenues	\$ 17,143,338	\$ 16,802,802	\$ 15,361,461	
Adjustment for Timing / Collections	95.0%	95.0%	95.0%	Recognition of impact of collections that will not be accruable to current fiscal year or that will not be collected at all.
FY Revenues - Current Yr Taxes	\$ 16,286,171	\$ 15,656,340	\$ 14,593,388	
FY Revenues - Prior Year Collections	\$ 1,090,000	\$ 500,000	\$ 500,000	Portion (estimated 4.5%) of revenues from 2010 Tax Levy will not be recognized until FY 2011 due to timing of collections; leaves 2.0% as reserve for uncollectible.
Adjusted Revenues - FY 2011	\$ 17,376,171	\$ 16,156,340	\$ 15,093,388	
Budgeted Revenues	\$ 15,500,000	\$ 15,750,000	\$ 14,750,000	

MOTOR VEHICLE TAX	
FY 2011 Revised Budget Amount	\$ 1,040,464
Actual collections through July 2011	711,591
Average Monthly Collections - 2011	\$ 88,949
Anticipated Revenues 2011	\$ 1,067,386
Adjustment for Anticipated Growth	98%
Anticipated Revenues 2012	\$ 1,046,038
Proposed Budget Revenues 2012	\$ 1,040,000
Explanation: The projected revenues for FY 2012 are based on the growth in the tax base for motor vehicles, which is affected by both the number of vehicles and the values set by the State for individual vehicles.	

FY 2007 Actual Revenues	909,829
FY 2008 Actual Revenues	1,330,429
FY 2009 Actual Revenues	1,102,709
FY 2010 Actual Revenues	1,071,640

RECORDING INTANGIBLE TAX	
FY 2011 Revised Budget Amount	\$ 345,364
Actual collections through July 2011	200,037
Average Monthly Collections - 2011	\$ 25,005
Anticipated Revenues 2011	\$ 300,056
Adjustment for Anticipated Change	95%
Anticipated Revenues 2012	\$ 285,053
Proposed Budget Revenues 2012	\$ 300,000
Explanation: The housing market in the Atlanta area is experiencing a period of sluggishness. Since the length and intensity of this slowdown are not certain, its potential impact has been considered in the projection of all revenues affected by real estate activity. Recording Intangible Tax collections are strongly dependent on recording fees for debt instruments associated with residential real estate.	

FY 2007 Actual Revenues	421,218
FY 2008 Actual Revenues	359,835
FY 2009 Actual Revenues	541,386
FY 2010 Actual Revenues	344,955

REAL ESTATE TRANSFER TAX	
FY 2011 Revised Budget Amount	\$ 48,256
Actual collections through July 2011	33,318
Average Monthly Collections - 2011	\$ 4,165
Anticipated Revenues 2011	\$ 49,977
Adjustment for Anticipated Change	96%
Anticipated Revenues 2011	\$ 47,978
Proposed Budget Revenues 2012	\$ 47,000
Explanation: The housing market in the Atlanta area is experiencing a period of sluggishness. Since the length and intensity of this slowdown are not certain, its potential impact has been considered in the projection of all revenues affected by real estate activity. Real Estate Transfer Tax collections are strongly dependent on activity associated with residential real estate.	

FY 2007 Actual Revenues	115,972
FY 2008 Actual Revenues	82,761
FY 2009 Actual Revenues	111,589
FY 2010 Actual Revenues	59,423

FRANCHISE FEES - GA POWER					
		January	February	March	Total
FY 2007 Collections		\$ 225,000	\$ 67,120	-	\$ 292,120
FY 2008 Collections		-	-	\$ 861,513	\$ 861,513
FY 2009 Collections		-	-	\$ 1,168,295	\$ 1,168,295
FY 2010 Collections				\$ 956,087	\$ 956,087
FY 2011 Collections				\$ 1,067,525	\$ 1,067,525
FY 2012 Estimates		-	-	\$ 1,040,000	\$ 1,040,000
Explanation: Anticipated Revenues are based on actual receipts for 2011 YTD.					

FRANCHISE FEES - SAWNEE					
	February	May	July	November	Total
FY 2007 Collections	-	\$ 89,652	\$ 310,491	\$ 579,948	\$ 980,092
FY 2008 Collections	\$ 301,710	306,706	346,166	668,812	\$ 1,623,394
FY 2009 Collections	\$ 378,004	\$ 363,688	\$ 374,027	\$ 529,564	\$ 1,645,283
FY 2010 Estimates	\$ 315,862	\$ 343,385	\$ 363,900	\$ 655,738	\$ 1,678,884
FY 2011 Estimates	\$ 258,958	\$ 315,115	\$ 359,524	\$ 525,899	\$ 1,459,496
FY 2012 Estimates	\$ 261,156	\$ 317,849	\$ 363,146	\$ 532,849	\$ 1,475,000
Explanation: Anticipated Revenues are based on actual receipts for 2010 and 2011 YTD.					

FRANCHISE FEES - AGL					
	January	April	July	October	Total
FY 2007 Collections	-	\$ 226,296	\$ 169,722	\$ 169,722	\$ 565,740
FY 2008 Collections	\$ 161,333	\$ 161,333	\$ 161,333	\$ 161,333	\$ 645,332
FY 2009 Collections	\$ 159,435	\$ 159,435	\$ 159,435	\$ 159,435	\$ 637,741
FY 2010 Estimates	\$ 164,035	\$ 164,035	\$ 164,035	\$ 164,035	\$ 656,138
FY 2011 Estimates	\$ 168,378	\$ 168,378	\$ 168,378	\$ 168,378	\$ 673,512
FY 2012 Estimates	\$ 172,587	\$ 172,587	\$ 172,587	\$ 172,587	\$ 690,350
Explanation: Anticipated Revenues are based on actual receipts for 2010 and 2011 YTD.					

FRANCHISE FEES - COMCAST					
	February	May	August	November	Total
FY 2007 Collections	\$ 46,273	\$ 141,991	\$ 147,672	145,776	\$ 481,712
FY 2008 Collections	\$ 147,298	\$ 151,289	\$ 152,879	\$ 160,141	\$ 611,606
FY 2009 Collections	\$ 149,828	\$ 156,113	\$ 167,984	\$ 165,609	\$ 639,533
FY 2010 Estimates	\$ 188,383	\$ 193,736	\$ 197,980	\$ 198,610	\$ 778,710
FY 2011 Estimates	\$ 196,952	\$ 202,896	\$ 202,949	\$ 177,344	\$ 780,141
FY 2012 Estimates	\$ 202,666	\$ 208,983	\$ 209,037	\$ 182,664	\$ 803,350
Explanation: Anticipated Revenues are based actual receipts for 2010 and 2011 YTD.					

FRANCHISE FEES - AT&T					
	February	May	August	November	Total
FY 2007 Collections	-	\$ 26,805	\$ 61,104	\$ 66,670	\$ 154,578
FY 2008 Collections	\$ 66,207	66,951	\$ 65,012	\$ 63,450	\$ 261,620
FY 2009 Collections	\$ 59,229	\$ 60,609	\$ 56,379	\$ 73,130	\$ 249,347
FY 2010 Estimates	\$ 53,332	\$ 51,065	\$ 49,596	\$ 47,455	\$ 201,448
FY 2011 Estimates	\$ 44,713	\$ 43,052	\$ 40,830	\$ 40,533	\$ 169,128
FY 2012 Estimates	\$ 40,026	\$ 38,747	\$ 36,747	\$ 36,480	\$ 152,000
Explanation: Anticipated Revenues are based on actual receipts for 2010 and 2011 YTD.					

LOCAL OPTION SALES TAX	
FY 2011 Revised Budget Amount	\$ 15,858,823
Actual collections through July 2011	11,234,240
Average Monthly Collections - 2011	\$ 1,293,653
Anticipated Revenues 2011	\$ 16,408,852
Adjustment for Potential Economic Effects	97.0%
Anticipated Revenues 2012	\$ 15,916,587
Proposed Budget Revenues 2012	\$ 15,920,000
Explanation: The projected revenues for FY 2012 are based on the monthly collections for FY2011, adjusted downward by 3.0% for the potential impact of economic slowing. Sales tax collections are starting to show signs of recovery, but recommend taking a conservative forecast for FY 2012.	

FY 2007 Actual Revenues	14,225,189
FY 2008 Actual Revenues	16,553,007
FY 2009 Actual Revenues	13,892,466
FY 2010 Actual Revenues	15,323,339

ALCOHOLIC BEVERAGE TAX	
FY 2011 Revised Budget Amount	\$ 708,161
Actual collections through July 2011	603,747
Average Monthly Collections - 2011	\$ 60,375
Anticipated Revenues 2011	\$ 724,496
Adjustment for Anticipated Growth	97%
Anticipated Revenues 2012	\$ 702,761
Proposed Budget Revenues 2012	\$ 700,000
Explanation: The projected revenues for FY 2012 are based on a fairly conservative estimate of the actual receipts (annualized) for FY 2011 reduced by 3.0%.	

FY 2007 Actual Revenues	599,021
FY 2008 Actual Revenues	819,666
FY 2009 Actual Revenues	760,910
FY 2010 Actual Revenues	722,712

BUSINESS & OCCUPATION TAX	
FY 2011 Revised Budget Amount	\$ 1,648,509
Actual collections through July 2011	\$ 1,705,679
Anticipated Revenues 2011	\$ 1,710,000
Adjustment for Anticipated Growth	99.00%
Anticipated Revenues 2012	\$ 1,692,900
Proposed Budget Revenues 2012	\$ 1,667,347
Explanation: The projected revenues for FY 2012 are based on a fairly conservative estimate of growth over the actual receipts for FY 2011 YTD. All business license renewals occur in the Spring so annualizing the YTD revenue figure is not appropriate.	

	9/30/2008	9/30/2009	9/30/2010	Org Budget	Rev Budget	7/31/2011	FY12
316-1000 Business Occ. Tax	1,947,202	1,619,627	1,639,531	1,623,000	1,578,548	1,617,512	1,592,147
321-2005 Door to door	600	225	1,200	200	2,025	2,925	500
321-2007 Pawn shop	0	182	(157)	0	0	0	0
321-2009 Massage therapy	1,200	1,500	6,350	5,000	5,130	6,350	5,000
321-2200 Insurance fee	4,985	20,550	39,878	39,000	31,425	30,650	30,000
323-1900 Fire inspection	4,230	3,300	0	3,300	0	0	0
323-9010 Solid Waste	0	12,000	4,500	0	15,000	15,000	15,000
324-1000 BL penalty	44,172	27,873	17,776	20,000	10,323	17,741	16,500
324-4000 BL interest	24,779	12,051	5,371	6,000	5,897	15,325	8,000
341-1000 Admin fee	0	442	145	200	161	177	200
341-9000 other fees		1,200	0	0	0	0	0
	2,027,169	1,698,950	1,714,593	1,696,700	1,648,509	1,705,679	1,667,347

INSURANCE PREMIUM TAX

FY 2011 Revised Budget Amount	\$ 3,275,000
Actual collections through July 2011	\$ -
Average Monthly Collections - 2011	\$ -
Anticipated Revenues 2011	\$ 3,275,000
Adjustment for Anticipated Growth	98%
Anticipated Revenues 2012	\$ 3,209,500
Proposed Budget Revenues 2012	\$ 3,210,000

Explanation: The projected revenues for FY 2012 are based upon insurance premium tax history of the amount received during FY 2010. The insurance premium is an annual payment received by the State Department of Insurance based upon statewide collection of insurance premium tax allocated by jurisdiction population

FY 2007 Actual Revenues	-
FY 2008 Actual Revenues	3,427,661
FY 2009 Actual Revenues	3,395,503
FY 2010 Actual Revenues	3,296,821

FINANCIAL INSTITUTION TAX	
Number of financial institutions	21
Minimum fee per institution	\$ 1,000
FY 2011 Revised Budget Amount	\$ 105,151
Actual collections through July 2011	105,151
Anticipated Revenues 2011	\$ 105,151
Adjustment for Anticipated Growth	95%
Anticipated Revenues 2012	\$ 99,893
Proposed Budget Revenues 2012	\$ 100,000
Explanation: Anticipated revenues are based on estimated revenue for 2011.	

FY 2007 Actual Revenues	48,158
FY 2008 Actual Revenues	182,119
FY 2009 Actual Revenues	89,822
FY 2010 Actual Revenues	206,101

ALCOHOLIC BEVERAGE LICENSES	
FY 2011 Revised Budget Amount	\$ 363,215
Actual collections through July 2011	363,775
Average Monthly Collections - 2011	\$ 36,378
Anticipated Revenues 2011	\$ 364,000
Adjustment for Anticipated Change	100%
Anticipated Revenues 2012	\$ 364,000
Proposed Budget Revenues 2012	\$ 361,000
<p>Explanation: The projected revenues for FY 2012 are based on a conservative estimate of growth in ABL fees. Growth can result from either an increase in the number of licenses or the type of licenses purchased.</p> <p>All alcoholic beverage license renewals are due in November so annualizing the YTD revenue figure is not appropriate.</p>	

		9/30/2008	9/30/2009	9/30/2010	Orginial Budget	Revised Budget	7/31/2011	FY 2012
321-1000	Alchol Bev. Lic.	404,637	375,860	379,470	377,000	341,690	339,190	340,000
321-9000	Pouring permits	27,100	21,000	21,330	20,000	21,525	24,585	21,000
		431,737	396,860	400,800	397,000	363,215	363,775	361,000

PLANNING, ZONING AND DEVELOPMENT REVIEW FEES

FY 2010 Revised Budget Amount	\$	79,771
Actual collections through July 2011		60,909
Average Monthly Collections - 2011	\$	6,091
Anticipated Revenues 2010	\$	73,091
Adjustment for Anticipated Growth		95%
Anticipated Revenues 2011	\$	69,436
Proposed Budget Revenues 2011	\$	67,450

Explanation: The projected revenues for FY 2012 are based on a conservative estimate that takes into consideration the continued sluggishness of residential development in the Atlanta area.

CITY OF JOHNS CREEK

ADOPTED FY12

		9/30/2008	9/30/2009	9/30/2010	Original Budget	Revised Budget	7/31/2011	FY 12
321-2102	Gen. Bus comm	53,049	26,142	18,951	20,000	16,020	11,816	16,100
321-2103	Admin variance comm	3,050	1,150	350	1,000	2,062	1,600	1,200
322-2100	Zoning land Resd	79,294	22,623	22,711	22,000	17,785	14,453	17,800
322-2101	Adm. Variance Resd	6,600	2,800	4,200	3,500	7,700	7,550	5,000
322-2300	Sign permits	24,648	15,011	15,797	15,000	16,819	14,482	16,000
322-9004	Admin permit	4,800	9,670	7,725	8,000	7,155	6,325	7,200
341-3930	Final Plat Fee		1,775	6,615	5,000	4,490	4,415	4,000
341-3940	Minor Plat		700	360	0	0	0	-
322-9903	microfilm fees		479	255.25	150	276	268	150
		171,441	80,350	76,964	74,650	72,307	60,909	67,450

BUILDING & TRADE PERMITS AND INSPECTION FEES	
FY 2011 Revised Budget Amount	\$ 869,088
Actual collections through July 2011	795,584
Average Monthly Collections - 2011	\$ 79,558
Anticipated Revenues 2011	\$ 954,701
Adjustment for Anticipated Growth	85%
Anticipated Revenues 2012	\$ 811,496
Proposed Budget Revenues 2012	\$ 769,400
Explanation: The projected revenues for FY 2011 are based on a conservative estimate that takes into consideration the continued sluggishness of residential development in the Atlanta area.	

		9/30/2008	9/30/2009	9/30/2010	Original Budget	Revised Budget	7/31/2011	FY12
322-9001	Site/plan review	27,051	19,700	34,300	25,000	34,125	32,500	27,000
322-9002	An/land use maps	70	-	-	-	-	-	-
322-9003	Other General Adm fee	69,000	77,375	51,145	60,000	49,702	39,238	45,150
322-9005	Building plan review	229,767	114,648	101,549	110,000	127,324	123,818	110,000
322-9006	Admin fee surety bds	2,000	500	-	-	-	-	-
321-9920	Maintenance Bond	-	-	500	-	-	-	-
323-1001	Building resd.	588,429	295,244	369,286	310,000	348,140	265,937	340,000
323-1002	Building Comm	317,451	132,767	115,293	120,000	179,238	184,201	120,000
323-1003	Demolition	2,600	1,700	3,200	1,900	2,600	2,100	2,250
323-1004	Retaining Wall	6,019	1,644	2,215	1,700	1,681	1,000	1,500
323-1008	Plumbing	61,969	15,200	20,653	17,500	24,975	31,788	17,500
323-1009	Mechanical	85,976	49,776	59,980	50,000	43,939	59,805	50,000
323-1010	Electrical	94,003	45,171	36,703	35,000	37,454	37,426	35,000
323-1011	Roof - Resd	35,600	86,600	27,250	24,500	13,450	12,700	15,000
323-1012	Roof - Comm	3,840	391	726	500	185	-	500
323-1013	Pools Resd	9,444	3,773	6,624	4,000	5,675	5,072	5,000
323-1013	Pools comm	200	4,604	267	1,000	600	-	500
		1,533,418	849,092	829,692	761,100	869,088	795,584	769,400

RECREATION PROGRAM FEES	
FY 2011 Revised Budget Amount	\$ 24,090
Actual collections through July 2011	18,013
Anticipated Revenues 2011	\$ 24,090
Proposed Budget Revenues 2012	\$ 187,565
Explanation: The projected revenues are based on:	
Adult softball 16 teams @ \$450/team	7,200
Breakfast with Santa 40 children @ \$15/child	600
City GRPA Swim Team 90 swimmers @ \$60/swimmer	5,400
Fall Art Festival 20 vendor booths @ \$100/booths	2,000
Baseball camps 40 campers @ \$150/camper/week x 3 weeks	18,000
Boot camps 45 participants @ \$225/participant	10,125
Farmers market (Sponsorships)	250
Contracted dog park classes 50 participants @ \$150/participant	7,500
Non-resident program fees	136,490

FY 2007 Actual Revenues	676
FY 2008 Actual Revenues	20,725
FY 2009 Actual Revenues	24,346
FY 2010 Actual Revenues	23,786

RECREATION RENTAL FEES	
FY 2010 Revised Budget Amount	\$ 17,423
Actual collections through July 2011	19,998
Average Monthly Collections - 2011	\$ 2,000
Anticipated Revenues 2010	\$ 23,998
Adjustment for Anticipated Growth	95%
Anticipated Revenues 2011	\$ 22,798
Proposed Budget Revenues 2011	\$ 21,000
Explanation: The projected revenues for FY 2012 are based on 2011 anticipated revenues.	

				Original	Revised		
7/31/2009		9/30/2008	9/30/2009	9/30/2010	Budget	Budget	7/31/2011 FY 12
347-9001	Tennis court	494	764	275	450	242	130 450
347-9002	Pavilion rent	7,289	5,670	4,970	4,500	4,710	2,978 4,500
347-9003	Athletic field	9,725	11,428	8,685	11,500	7,740	12,855 12,550
347-9004	Comm. Room	540	540	3,375	3,000	4,050	4,035 3,500
		18,048	18,401	17,305	19,450	16,742	19,998 21,000

OTHER CHARGES FOR SERVICES	
FY 2011 Revised Budget Amount	122,083
Actual collections through Julyne 2011	176,569
Average Monthly Collections - 2011	\$ 17,657
Anticipated Revenues 2011	\$ 211,883
Adjustment for Anticipated Growth	102%
Anticipated Revenues 2011	\$ 216,120
Proposed Budget Revenues 2012	\$ 246,990
Explanation: The projected revenues for FY 2012 are based on 2011 anticipated revenues and adjusting a modest amount for increse in revenue. The primary type of payments recorded in this account are payments for copies of records, police charges for reports, vehicle usage, background checks and IT services for the City of Milton.	

	Original		Revised				
	9/30/2008	9/30/2009	9/30/2010	Budget	Budget	7/31/2011	FY12
341-1900 Other Court (STOP prc	-	430	510	5,000	1,400	-	1,500
341-9300 Recording fees	105	70	360	200	11	70	200
341-5000 Data Processing Chgs	-	-	-	-	89,961	150,368	214,640
341-9110 Election Qualifying fee	-	2,100	2,250	-	-	-	2,000
341-9300 Sale of maps	35	-	-	-	-	-	-
342-1002 Acc repts	4,317	11,182	10,103	10,500	9,442	8,599	9,500
342-1004 Incident repts	285	533	673	600	561	355	550
342-1005 False alarm fees	-	-	-	-	-	-	-
342-1005 Background chks	2,466	5,992	6,770	5,500	7,030	5,545	6,000
342-1006 Expungements	50	770	1,075	800	1,130	1,100	1,000
342-1007 RAD Kids	-	400	325	500	350	350	500
343-9000 Other fees	910	335	150	-	600	750	500
349-3000 NSF charges	540	600	630	600	420	420	600
349-9000 Other charges	3,630	11,004	11,508	9,000	9,743	7,438	9,000
349-9010 Police veh. Useage	4,125	2,645	1,455	500	1,435	1,575	1,000
	16,463	36,060	35,809	33,200	122,083	176,569	246,990

MUNICIPAL COURT FEES	
FY 2011 Revised Budget Amount	1,154,144
Actual collections through July 2011	806,689
Average Monthly Collections - 2011	\$ 100,836
Anticipated Revenues 2011	\$ 1,210,033
Anticipated Revenues 2012	\$ 1,150,000
Proposed Budget Revenues 2012	\$ 1,150,000
Explanation: The projected revenues for FY 2012 are based on information provided by the City Court Clerk and reflect what he believes to be a conservative estimate of citations and payment per citation.	

FY 2007 Actual Revenues	163,612
FY 2008 Actual Revenues	753,254
FY 2009 Actual Revenues	1,235,903
FY 2010 Actual Revenues	1,157,967

INTEREST EARNINGS	
FY 2011 Revised Budget Amount	42,268
Actual collections through July 2011	35,300
Average Monthly Collections - 2011	\$ 3,530
Anticipated Revenues 2011	\$ 42,360
Anticipated Revenues 2012	\$ 50,000
Proposed Budget Revenues 2012	\$ 50,000
Explanation: The projected revenues for FY 2012 are based on averaging the 2011 YTD interest earnings. This figure is a conservative forecast factoring in the City not issuing a TAN as early in the fiscal year or in an lower face amount, interest income will be reduced along with the offsetting interest expense.	

FY 2007 Actual Revenues	369,583
FY 2008 Actual Revenues	506,700
FY 2009 Actual Revenues	292,911
FY 2010 Actual Revenues	67,732

OTHER REVENUES	
FY 2011 Revised Budget Amount	153,193
Actual collections through June 2011	120,217
Average Monthly Collections - 2011	\$ 13,357
Anticipated Revenues 2011	\$ 160,289
Anticipated Revenues 2012	\$ 1,000
Proposed Budget Revenues 2012	\$ 1,000
Explanation: The revenues reflect primarily the receipt of a one-time revenue that will not be applied to another account.	

FY 2007 Actual Revenues	265,728
FY 2008 Actual Revenues	38,010
FY 2009 Actual Revenues	347,187
FY 2010 Actual Revenues	447,010

HOTEL/MOTEL TAX	
FY 2011 Revised Budget Amount	\$ 109,910
Actual collections through July 2011	\$ 78,050
Average Monthly Collections - 2011	\$ 8,672.23
Anticipated Revenues 2011	\$ 104,067
Adjustment for Anticipated Growth	103%
Anticipated Revenues 2012	\$ 107,189
Proposed Budget Revenues 2012	\$ 105,000
Explanation: The projected revenues for FY 2012 are based on a fairly conservative estimate of growth in the over the actual receipts for FY 2011.	
Total Hotel/Motel receipts are estimated at \$367,650, 39.30% are allocated to the GWCC, 32.14% to the CVB, and General Fund receives 28.56%.	

FY 2007 Actual Revenues	88,631
FY 2008 Actual Revenues	130,392
FY 2009 Actual Revenues	102,660
FY 2009 Actual Revenues	95,282